

JULIAN BENE BIO

Julian Bene has over 25 years of experience in management consulting – the first five with McKinsey & Company – and seven years in international industry and government. Past volunteer activity includes chairing the board of the Atlanta Shakespeare Company and serving on the boards of Georgia Common Cause and Alliance Francaise d'Atlanta. He was APAB's representative on the city's Elected Officials Compensation Commission during Mayor Franklin's first term.

Julian's independent consulting practice focuses on sharpening strategy and strengthening organization effectiveness for senior executives of major corporations. His prime industry focus in the past 15 years has been biotech pharmaceuticals. Recent clients include joint ventures in biomaterials and digital media and a flagship southeastern university. Julian has served corporate clients in diversified manufacturing, electric power, telecommunications, insurance as well as start-up technology ventures.

Julian's past consulting work with not-for-profits, mostly pro bono, includes:

- Zoo Atlanta, marketing strategy
- Leading consulting teams for Harvard Business School Club of Atlanta's Community Partners CCT Atlanta to advise several local not-for-profits including a YWCA child development program and Los Ninos Primero, a Sandy Springs organization focused on Latino pre-K readiness initiatives
- Managing a McKinsey reorganization study for the Houston Fire Department in 1986 that earned widespread support for efficiency and safety improvements adopted by the Fire Chief

Julian holds an MBA with distinction from Harvard Business School. After gaining a BA in economics and politics from Oxford University in England, he volunteered for a year in the Sudan and then worked for the British government as a tax policy analyst. Later he was Total's representative on the Iran Oil Consortium. He is a native of Great Britain and a citizen of the United States. He and his wife, a professor and Associate VP for Research at Georgia State University, live in Morningside.

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761 Courtenay Dr NE
Atlanta, GA 30306
404 876 5769
404 317 9320 Cell

1988 – PRESENT Atlanta, GA	Principal, Julian Bene & Associates Management consultant – Strategy & Organization Effectiveness – Biotech/ Pharma and other industry clients
1987 – 1988 Atlanta, GA	VP Strategy, AMI Southern Region For-profit hospital chain (now part of Tenet)
1982 – 1987 Dallas, TX	Associate & Engagement Manager, McKinsey & Co.
1980 – 1982 Boston, MA	Harvard Graduate School of Business MBA with distinction
1977 – 1980 Paris and London	Total (French oil co.) Middle East and North Sea desks
1974 – 1976 London, England	Inland Revenue Policy Division
1973 – 1974 Sudan	Volunteer administrator of training center, Oxfam
1970 – 1973 Oxford, England	BA in Politics and Economics (PPE) Oxford University – St John’s College